February 2014 **Newsletter**

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SJB Group Services

Louisiana Department of Transportation



Tuesday/Thursday Breakfast Social and Discussions **February 6, 2014**

Highlights – SJB Group DBE Supportive staff, Mrs. Jackie des Bordes (DBE Program Coordinator) and Mr. Kenyatta Sparks (DBE Program Assistant), held another successful Breakfast Social meeting with Mrs. Jacalyn Brand with Virtual Office Design to discuss the status of how everything was going with obtaining her DBE Certification and to provided her with a better understanding of the types of services provided to her through the DBE Supportive Services Program. Mrs. Brand requested information about contracting opportunities with DOTD, bidding on projects, marketing, networking, and maneuvering LADOTD's website. In addition to addressing those concerns, DBESS also provided her with a copy of the Directory of Contractors' Booklet, the Directory of Engineers' Booklet and a survey form to advise us of her future business needs.

We would like to thank Mrs. Brand with Virtual Office Design for taking time out of her busy schedules to meet with us and we look forward to assisting her in the future growth of her business.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:00 am to 11:00 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Tuesday/Thursday Breakfast Social Discussion

February 18, 2014

Highlights – The SJB Group DBE Supportive Services staff, Mrs. Jackie des Bordes (DBESS Program Coordinator) and Mr. Kenyatta Sparks (DBESS Program Assistant) held a Breakfast Social with Mrs. Kristi Mirambell with K-Belle Consultants and one of her staff members, Ms. Amanda Phillips. The purpose of this meeting was to discuss our role in assisting her business with its growth and sustainability. There was an exchange of information regarding business marketing, doing business with DOTD, navigating DOTD's website, and adding additional LA DOTD Work Item Codes to her DBE Certification. DBESS also provided Mrs. Mirambell with copies of both their Directory of Contractors and Directory of Engineers Booklets and recommended that she begin putting together a wish list of primes that she would like to meet with.

As always, we had a very productive and informative session. We thank Mrs. Kristi Mirambell and Ms. Amanda Phillips for attending and look forward to contributing to the future success of their firm.

If you are interested in attending any of our Breakfast Social Discussion meetings, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:00 am to 11:00 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana. We look forward to hearing from and working with you to address your business needs and concerns.



Tuesday/Thursday Breakfast Social and Discussions

February 20, 2014

Highlights – SJB Group DBE Supportive staff, Mrs. Jackie des Bordes (DBESS Program Coordinator) and Kenyatta Sparks (Program Assistant), held another successful Breakfast Social meeting with Mr. Jaime Lemus and his daughter Ms. Julia Lemus with JLE Contractors. Mr. Lemus obtained his DBE Certification in August 2013 and wanted a better understanding of the types of services provided by DBESS to DBE firms. DBESS provided Mr. Lemus with information about contracting opportunities with DOTD, bidding on projects, marketing, networking, and maneuvering LADOTD's website. In addition to addressing those concern, DBESS also provided the company with a copy of the Directory of Contractors' Booklet and the Directory of Engineers' Booklet so he can begin putting together a wish list of prime construction firms that he would like to market his services to.

Mrs. Juanita Linton, Small Business Element (SBE) Program Manager with the LADOTD Compliance Programs Office, also attended the meeting and was available to discuss the new Small Business Element (SBE) Program and certification requirements. To learn more about the SBE Program and certification process, contact Mrs. Linton at (225) 379-1411.

We would like to thank Mr. Lemus and his daughter Ms. Lemus of JLE Contractor for taking time out of their busy schedules to meet with us here at SJB Group. And, we thank Mrs. Linton for the valuable information she presented at the meeting.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:00 am to 11:00 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Prevention of Musculoskeletal Disorders in the Workplace

<u>Musculoskeletal disorders (MSDs)</u> affect the muscles, nerves and tendons. Work related MSDs (including those of the neck, upper extremities and low back) are one of the leading causes of lost workday injury and illness. Workers in many different industries and occupations can be exposed to risk factors at work, such as lifting heavy items, bending, reaching overhead, pushing and pulling heavy loads, working in awkward body postures and performing the same or similar tasks repetitively. Exposure to these known risk factors for MSDs increases a worker's risk of injury.

But work-related MSDs can be prevented. Ergonomics --- fitting a job to a person --- helps lessen muscle fatigue, increases productivity and reduces the number and severity of work-related MSDs.

Impact of MSDs in the Workplace

Work related MSDs are among the most frequently reported causes of lost or restricted work time.

- In 2011, the Bureau of Labor Statistics (BLS) reported that industries with the highest MSD* rates include health care, transportation and warehousing, retail and wholesale trade and construction.
- According to BLS, the 387,820 MSD cases accounted for 33% of all worker injury and illness cases in 2011.

A Process for Protecting Workers

Employers are responsible for providing a safe and healthful workplace for their workers. In the workplace, the number and severity of MSDs resulting from physical overexertion, as well as their associated costs, can be substantially reduced by applying ergonomic principals.

Implementing an ergonomic process has been shown to be effective in reducing the risk of developing MSDs in industries as diverse as construction, food processing, office jobs, healthcare, beverage delivery and warehousing. The following are important elements of an ergonomic process:

- **Provide Management Support** A strong commitment by management is critical to the overall success of an ergonomic process. Management should define clear goals and objectives for the ergonomic process, discuss them with their workers, assign responsibilities to designated staff members, and communicate clearly with the workforce.
- **Involve Workers** A participatory ergonomic approach, where workers are directly involved in worksite assessments, solution development and implementation is the essence of a successful ergonomic process. Workers can:
 - *Identify and provide important information about hazards in their workplaces.
 - *Assist in the ergonomic process by voicing their concerns and suggestions for reducing expo sure to risk factors and by evaluating the changes made as a result of an ergonomic assess ment.

Prevention of Musculoskeletal Disorders in the Workplace

- **Provide Training** Training is an important element in the ergonomic process. It ensures that workers are aware of ergonomics and its benefits, become informed about ergonomics related concerns in the workplace, and understand the importance of reporting early symptoms of MSDs.
- <u>Identify Problems</u> An important step in the ergonomic process is to identify and assess ergonomic problems in the workplace before they result in MSDs.
- Encourage Early Reporting of MSD Symptoms Early reporting can accelerate the job assessment and improvement process, helping to prevent or reduce the progression of symptoms, the development of serious injuries, and subsequent lost-time claims.
- **Implement Solutions to Control Hazards** There are many possible solutions that can be implemented to reduce, control or eliminate workplace MSDs.
- Evaluate Progress Established evaluation and corrective action procedures need to be in place to periodically assess the effectiveness of the ergonomic process and to ensure its continuous improvement and long-term success. As an ergonomic process is first developing, assessments should include determining whether goals set for the ergonomic process have been met and determining the success of the implemented ergonomic solutions.

Note: An ergonomic process uses the principles of an <u>Injury and Illness Prevention Program</u> to address MSD hazards. Such a process should be viewed as an ongoing function that is incorporated into the daily operations, rather than as an individual project.

This article was taken from the OSHA website. For more information on this topic, visit www.osha.gov. Please share this information with your employees.

UPCOMING WORKSHOPS....

The Rouge Collection - The Rouge 25 - Networking Event Register

Thursday, March 06, 2014 6:00 PM to 8:00 PM

Join us as we celebrate The Rouge 25. In the March issue hitting stands the first week of March The Rouge Collection reveals The Rouge 25, a list of influential movers and shakers in the Baton Rouge Community. The list covers a broad spectrum of people from State Representative Edward "Ted" James, to local entrepreneur Kelly LeDuff, Lawyer Michael Platte, Radio Show Host LaTangela Sherman, and more. The Rouge speaks volumes about the diversity of the landscape of Baton Rouge and people who daily attempt to impact the growth of our great city. Come network your business, reserve your copy, and celebrate these exceptional leaders in our community.

Location: Caliente Mexican Craving, Baton Rouge

Janitorial Bidding and Estimating Register

Thursday, March 20, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in Janitorial Bidding and Estimating. This workshop will take you step by step on how this industry works. Topics of discussion will include how to decide what you want to charge for cleaning by the hour, or by the job. Each method has its advantages and disadvantages. Consider the pros and cons of each. Bidding and estimating jobs for a profit, not just getting the job. This workshop is for SEBD Certified Businesses Only. For more information on becoming certified through the Small & Emerging Business Development Program, visit the LED website at www.LEDsmallbiz.com.

Speaker: C&K Consultants, LLC

Location: LSBDC at Southern University: Main Office, *Baton Rouge

Women Mean Business 2014 - Hammond

Thursday, March 27, 2014 9:00 AM to 2:30 PM

Tangipahoa Professional Women and the Louisiana Small Business Development Center at Southeastern Louisiana University are hosting THE business event for women on the move. Women Mean Business 2014 will provide high impact strategies to survive and thrive individually and professionally. Take advantage of this exciting opportunity! Join us on March 27th to gain insight that will help you reach your maximum potential! What to Expect at Women Mean Business 2014 *Inspiring Keynote Address and pertinent sessions *View & Purchase items at Local Vendor Showcase *Networking Opportunities - Expand Your Contacts! *Bid & Win specialty items at our Silent Auction *Exclusive Fashion Show highlighting the newest looks for the season! Featured Speakers: *Dr. Mari Ann Callais - Speaker, Singer, Entertainer - "Stepping Up and Leaning In" *Michelle Cullison - Daystar New Media - "Building Your Professional Presence Online" *T.J. Reid - Fashion Advantage - "What Mother Never Told Ya About Life" *2014 Women's Health and Wellness Panel Discussion Who Should Attend: Leaders and those aspiring to be leaders, Professional service providers, small business owners/ managers, sales and marketing professionals, B2B companies, entrepreneurs, nonprofit organizations, any Woman that Means Business! Join women of all ages and professions from across the Northshore for a day of empowerment and networking as well as personal and professional growth. Table and Vendor sponsorships available!

Location: LSBDC at Southeastern Louisiana University, Twelve Oaks Reception Hall, Hammond

UPCOMING WORKSHOPS....

Advanced QuickBooks Register

Thursday, March 27, 2014 2:00 PM to 5:00 PM

This Quickbooks training class covers advanced features of QuickBooks. Students will learn how to • Customize forms • Create Users and Passwords • Design and Print Monthly Reports • Generate Company Snapshots to Quickly Review Operational Status • Understand Segregation of Duties related to Internal Accounting Controls. This course addresses topics that help Management access the accounting information that is useful in the decision-making process.

Speaker: Richard Melancon, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 60.00

Business Basics

Starting and Financing Your Business Idea -Livingston Register

Wednesday, March 26, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: LSBDC at Southeastern Louisiana University, Livingston Parish Library - Main Branch, Livingston

Business Plan

Business Plan Writing Register

Thursday, March 13, 2014 9:30 AM to 12:30 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered - Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

Business Plan Writing Register

Wednesday, March 26, 2014 1:00 PM to 4:00 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered - Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

UPCOMING WORKSHOPS....

eCommerce

E-Commerce Register

Friday, March 07, 2014 1:00 PM to 5:00 PM

This 2-day workshop is highly recommended for all individuals who are interested in obtaining knowledge on (1) E-commerce Infrastructure: the Internet, web, and mobile platform; (2) Building an E-commerce presence: Web Sites, Mobile Sites, and Apps.; (3) E-commerce Security and Payment Systems; and (4) E-commerce Marketing Communications: Social, Mobile, and Local on March 7-8, 2014. Friday 1:00pm-5:00pm and Saturday 8:00am - 5:00pm.

Speaker: Dr. Thomas Carlos

Location: Public Safety Center, Monroe

E-Commerce Register

Friday, March 14, 2014 1:00 PM to 5:00 PM

This 2-day workshop is highly recommended for all individuals who are interested in obtaining knowledge on (1) E-commerce Infrastructure: the Internet, web, and mobile platform; (2) Building an E-commerce presence: Web Sites, Mobile Sites, and Apps.; (3) E-commerce Security and Payment Systems; and (4) E-commerce Marketing Communications: Social, Mobile, and Local on March 7-8, 2014. Friday 1:00pm-5:00pm and Saturday 8:00am - 5:00pm.

Speaker: Dr. Thomas Carlos

Location: Southern University - College of Business, T. T. Allain - SU Global Conference Center, Baton Rouge

Financing and Capital

5 Steps to Secure Financing Register

Wednesday, March 19, 2014 3:00 PM to 5:00 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 40.00

Human Resources

Navigating the Affordable Care Act Register

Thursday, March 13, 2014 10:00 AM to 12:00 PM

This seminar will cover key small business provisions of the federal healthcare law and the new Health Insurance Marketplace, which opened October 1. Specific topics will include: • four questions employers must ask themselves • new rules for applicable large employers • definition of Affordable Coverage • taxes and penalties • grandfathering and current benefits to groups • employee notification

Speaker: Louisiana Healthcare Education Coalition

Location: Nicholls State University, Bollinger Student Union - Plantation Suite, Nicholls Campus

UPCOMING WORKSHOPS....

Managing a Business

Certification: An Overview in Black & White Register

Thursday, March 13, 2014 3:00 PM to 5:00 PM

Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SEBD . . . This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification.

Speaker: Erik Waters

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Marketing and Sales

<u>LinkedIn for Business - Utilizing the Small Giant of Social Media - Hammond</u> Register

Thursday, March 13, 2014 9:00 AM to 12:00 PM

If you're looking to create leads and gain new connections LinkedIn is the social network to engage in. Also known as the Suit-and-Tie social network, LinkedIn has a more serious tone with legitimate return when utilized correctly. LinkedIn is based on the rule of six degrees of separation, which means that you are no more than 6 introductions away from meeting anyone in the world. While more commonly used for those in the B2B sphere, LinkedIn contains much value for anyone in the business world. The first half of our event will focus on LinkedIn, some of the content we will cover includes: • Optimizing your profile • Hiring solutions • Job seeking • Groups and group ownership • Company pages • Endorsements and recommendations • Premium accounts • And much more! This class is suited for those that want to get the most out of LinkedIn. If you're looking to create leads, gain new connections, hire the most qualified candidate, network with power, or even drive traffic back to your site, this class will teach you how to utilize LinkedIn to produce the return you're looking for. The second half of the session will focus on simple social media marketing strategies for small business, and is designed to give small businesses and nonprofit organizations some ideas for growing your organizations. Topics include what to write about, how to get more people to stop and read your messages and how to get more action, or reaction, to your messages and offers. We will discuss what it means to run a campaign and tactics for measuring success without spending a lot of time or money. This is a great class for beginners and smaller organizations looking to accomplish more in less time and with a small budget.

Speaker: Brian Walker - 5 Stones Media

Location: LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond

UPCOMING WORKSHOPS....

Start-up Assistance

Starting and Financing A Small Business Register

Wednesday, March 05, 2014 2:30 PM to 4:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Mark Galyean, Director, LSBDC at UL Lafayette

Location: Lafayette Economic Development Authority, Conference/Media Room, Lafayette

Starting and Financing a Small Business Register

Tuesday, March 11, 2014 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: Louisiana Technology Park, Baton Rouge

Starting and Financing a Small Business Register

Tuesday, March 11, 2014 6:30 PM to 8:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: Ascension Parish Library - Gonzales Branch, Gonzales

Starting & Financing a Small Business Register

Tuesday, March 11, 2014 10:00 PM to 12:00 PM

This seminar will provide a comprehensive overview of the steps involved in starting your business. Highly recommended for those who are ready to determine the feasibility of owning their own business. Topics of discussion will include: • What you need to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

UPCOMING WORKSHOPS....

How to Start a Successful Janitorial Company Register

Thursday, March 13, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in starting a janitorial company. This workshop will take you step by step on how this industry works. Topics of discussion will include Entrepreneurship, Business and Marketing, Name your business, Choose your legal entity, Registering your business, Hiring employees, Other employment requirement, Why business fail; also What do I do next. This workshop is for SEBD Certified Businesses Only. For more information on becoming certified through the Small & Emerging Business Development Program, visit the LED website at www.LEDsmallbiz.com.

Speaker: C&K Consultants, LLC

Location: LSBDC at Southern University: Main Office, *Baton Rouge

1413: Starting & Financing A Small Business Register

Tuesday, March 18, 2014 10:00 AM to 12:00 PM

Free Seminar. Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.org. This seminar will be held at the SEED Center of McNeese State University.

Location: LSBDC at McNeese State University, SEED Center, Lake Charles

Starting and Financing a Small Business Register

Thursday, March 20, 2014 6:00 PM to 8:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: LSBDC at the University of Louisiana at Monroe, Hemphill Hall Room 113, *Monroe

Technological Innovation

Google Training for Small Business: Tract 3 Register

Wednesday, March 19, 2014 5:30 PM to 7:00 PM

Google Training Tract 3: -Ad Words and Ad Words Express -Analytics

Speaker: Google experts from the Community Leaders Program

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Featured DBE Firm



K-Belle is a Design-Build & Management firm, providing expertise in engineering, construction and project management. Our goal is to provide the highest quality work and exceed client expectations.

K-Belle Consulting, LLC is an engineering and construction group based in New Orleans, LA. Our services include: Project management; multi-discipline engineering; design/drafting; construction; and personnel necessary to support project activities and develop project deliverables. We offer a number of management techniques that are vital in controlling schedule, budget, and quality of the work we do for our clients. Our diverse staff allows us to smoothly handle a project from the earliest design stages to the end of construction.

Our Mission is to deliver superior value in all of our services with total commitment to our clients. We keep up with the constant changes and new techniques and procedures used in the design and building industry in order to offer the most innovative, cutting-edge building methods and find the most efficient solutions and approaches to any issue for projects of all sizes and types. We take pride in listening to our clients and working with them to provide the highest quality service in fulfilment of their needs.

K-Belle has the right Qualifications:

- Operates in strict compliance with all local, state, and federal requirements, adhering to safety plans and OSHA standards and monitoring environmental changes and labor issues;
- Has a bonding capacity of \$1.5mm single/\$3mm aggregate:
- Maintains a high-safety rating and has never lost days of work due to accidents;
- Is consistently on time and within budget for all of its projects;
- Has already provided the U.S. Army Corps of Engineers (USACE) with management and senior level engineering services for more than a quarter of a million dollars' worth of projects; and
- Has extensive experience in the Public Sector qualifications process allowing the firm to assist clients in technical proposal coordination and writing for public sector projects.

K-Belle has the right Certifications:

- Louisiana Commercial License #50425
- Building Construction and Heavy Construction classification
- Louisiana Professional Engineering License #EF.0003913
- DBE Certified LADOTD and City of New Orleans
- 8(a) Certified
- EDWOSB
- Small Business
- Woman-Owned Business

K-Belle offers expertise in three categories:

- Engineering
- Heavy Construction
- Commercial Construction

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CONGRATULATIONS ON OBTAINING YOUR DBE CERTIFICATION







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Louisiana Department of Transportation

Letting of 3/12/2014 LA DOTD Headquarters

Proposal: 4400004442 Mowing and Litter Collection in District 07 I-10 & I-210

maintenance mowing, litter collection and disposal

Parish(es): Calcasieu; Jefferson Davis

Route(s): I-10; I-210

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.001129.6 LA 8 REALIGNMENT AT OUACHITA

RIVER

DBE Goal: 7% **OJT Goal:** 7 Trainees

clearing and grubbing, grading, drainage structures, class ii base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Catahoula Route(s): LA 8

Federal Number: H001129

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Proposal: H.001913.6 LA 29: N JCT LA 107 - JCT LA 114

drainage structures, subgrade treatment, in-place cement treated base course, superpave asphaltic concrete pavement, and related

work.

Parish(es): Avoyelles Route(s): LA 29

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.006205.6 MOORE ROAD BRIDGE

DBE Goal: 15%

clearing and grubbing, class ii base course, superpave asphaltic concrete pavement, precast prestressed concrete girder span

bridge, and related work.

Parish(es): Ouachita

Federal Number: BRO-002S (726)

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.002646.6 LA 576: LA 132 - LA 135

clearing and grubbing, drainage structures, cold planing asphaltic concrete, lime treatment, in-place cement treated base course, superpave asphaltic concrete overlay, and related work.

Parish(es): Richland Route(s): LA 576

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.002132.6-R1 MAREE MICHEL AND CREEK BRIDGES

DBE Goal: 8%

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE)

A mandatory project pre-bid conference for all prospective bidders will be held at the District 03 training room, 428 Hugh Wallis Road, Lafayette, Louisiana 70508 on Wednesday, February 19, 2014 beginning 1:00 PM. All prospective bidders are required to attend.

clearing and grubbing, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridge, steel girder span bridge, and related work.

Parish(es): Vermilion Route(s): LA 91

Federal Number: H002132

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.006109.6 PARISH LINE ROAD BRIDGE -

EAST

SBE Goal: 6%

clearing and grubbing, grading, drainage structure, and related

work.

Parish(es): Franklin

Federal Number: BRO-2100 (504)

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.006228.6-R1 BRIDGE OVER BAYOU BOEUF

and BRIDGE OVER SPRING CREEK **DBE Goal:** 8% **OJT Goal:** 1 Trainees

clearing and grubbing, grading, class ii base course, superpave asphaltic concrete pavement, concrete slab span bridges, and

Parish(es): Rapides

related work.

Federal Number: BRO-002S (442)

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.006566.6 NEW ORLEANS SAFE ROUTES TO

SCHOOL

SBE Goal: 4%

grading, portland cement concrete sidewalk, striping, and related work

Parish(es): Orleans

Federal Number: 3608(504)

Estimated Construction Cost: \$250,000 to \$500,000



Louisiana Department of Transportation

Proposal: H.007005.6 CENTRAL STATE HOSPITAL STREETS

DBE Goal: 5%

cold planing asphaltic concrete, pavement patching, class ii base course, lime treatment, in-place cement stabilized base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Rapides

Federal Number: H007005

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.007896.6 LA 3105 AT SHED ROAD TURN LANES

DBE Goal: 8%

class ii base course, portland cement concrete pavement, traffic signalization, and related work.

Parish(es): Bossier Route(s): LA 3105

Federal Number: H007896

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.008166.6 La 1036: W. Jct. La 442-St. Helena Parish

Line

guardrail, cold planing asphaltic concrete, superpave asphaltic concrete overlay, drainage structures and related work.

Parish(es): Livingston
Route(s): La 1036

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.009468.6-R1 US 190 KROTZ SPRINGS ATCHAFALAYA BRIDGES CLEANING & PAINTING

painting of superstructure and substructure members and related work.

Parish(es): St. Landry Route(s): US 190

Federal Number: H009468

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Proposal: H.009515.6 LA 786: US 371 - LA 507

cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Red River Route(s): LA 786

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.009539.6 I-49: NORTH OF LA 181 - NORTH

OF LA 498

DBE Goal: 15%

superpave asphaltic concrete pavement, cold planing asphaltic concrete, pavement patching, guardrail and related work.

Parish(es): Rapides Route(s): I-49

Federal Number: H009539

Estimated Construction Cost: \$7,500,000 to \$10,000,000

Proposal: H.009630.6 LA 719: LA 342 - US 90

grading, drainage structures, in place cement stabilized base, lime treatment, subgrade treatment, asphaltic surface treatment, superpave asphaltic concrete pavement and related work.

Parish(es): Lafayette Route(s): LA 719

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Proposal: H.009911.6-R1 LA 414 N: THIN ASPHALTIC

CONCRETE OVERLAY

SBE Goal: 7%

drainage structures, pavement patching, thin asphaltic concrete overlay and related work.

Parish(es): Pointe Coupee Route(s): LA 414 (N) Federal Number: H009911

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.010097.6 LA 783: RED RIVER PARISH LINE - US 371

cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Bienville Route(s): LA 783

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.010298.6 US 71: Loggy Bayou Bridge to 0.10 miles S of La 154

DBE Goal: 3% OJT Goal: 1 Trainees

cold planing, asphaltic concrete pavement, asphaltic surface treatment, pavement markings, erosion control and related work

Parish(es): Bossier Route(s): Us 71

Federal Number: H010298

Estimated Construction Cost: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

Proposal: H.010423.6 US 167: ROADWAY FLOODING 0.15

MI N LA 542

drainage improvements and related work.

Parish(es): Jackson Route(s): US 167

Federal Number: H010423

Estimated Construction Cost: \$0 to \$50,000

Proposal: H.010425.6 LA 28: TURN LANES @ CLOVER-LEAF BLVD

DBE Goal: 6%

grading, drainage structures, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, lime treatment, and related work

Parish(es): Rapides

Route(s): LA 28

Federal Number: H010425

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.010516.6 LA 528: LA 157 TO US 371

cold planing asphaltic concrete, pavement patching, superpave

asphaltic concrete pavement, and related work.

Parish(es): Bossier; Webster

Route(s): LA 528

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.010518.6 LA 537: .15 MILES E LOG FERRY RD

TO LA 3

cold planing asphaltic concrete, superpave asphaltic concrete pavement, pavement patching, asphaltic surface treatment and

related work

Parish(es): Bossier Route(s): LA 537

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.010523.6 LA 361: LA 107 - AVOYELLES P/L

cold planing asphaltic concrete, subgrade treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

Parish(es): St. Landry

Route(s): LA 361

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.010526.6 LA 95: US 190 - EVANGELINE P/L

grading, cold planing asphaltic concrete, in-place cement stabilized base course, superpave asphaltic concrete pavement, asphaltic surface course, lime treatment, pavement patching, and

related work

Parish(es): St. Landry

Route(s): LA 95

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.010540.6 LA 452: JEFF LN - 1.2 MI E OF LOCK & DAM RD

drainage structures, pavement patching, cold planing, asphaltic concrete, binder and wearing courses, guard rails and related work.

Parish(es): Avoyelles Route(s): LA 452

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.010638.6 River Rd: Government St - Centerville St

SBE Goal: 8%

clearing and grubbing, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay, and related work.

Parish(es): Livingston
Federal Number: H010638

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.010710.6 I-55 Grade Raising

SBE Goal: 10%

grading, cold planing asphaltic concrete, superpave asphaltic concrete overlay and related work.

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H010710

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.010732.6 LA 151: LA 546 TO US 80.

DBE Goal: 4%

clearing and grubbing, thin asphaltic concrete, cold planing asphaltic concrete, pavement patching and related work.

Parish(es): Ouachita Route(s): LA 151

Federal Number: H010732

Estimated Construction Cost: \$500,000 to \$1,000,000



Louisiana Department of Transportation

Proposal: H.010756.6 US 90: LA 52-LA 3060

drainage structures, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay, and related work.

Parish(es): St. Charles Route(s): US 90

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Proposal: H.010884.6 LA 309: LA 20 -LA 1 OVERLAY

DBE Goal: 10%

cold planing asphaltic concrete, pavement patching, superpave

asphaltic concrete pavement and related work

Parish(es): Lafourche; Terrebonne

Route(s): LA 309

Federal Number: H010884

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.011090.6-R1 P2P - Downman, N. Galvez

DBE Goal: 9%

p.c.c.p. (reinforced) roadway, cold plane asphaltic concrete, concrete pavement repair, asphaltic concrete overlay, striping, concrete ada ramps, resetting stone curb.

Parish(es): Orleans

Federal Number: H011090

Estimated Construction Cost: \$1,000,000 to \$2,500,000

RFP Advertisements for Professional Services Contracts for LA DOTD

<u>Date</u>	Project No.	Project Name	Parish(es)	Closing Date
2/24/14	3000002412	Loop Environmental Monitoring Contract	Statewide	
2/21/14	4400004350	Retainer Contracts For Cpm Analysis	Statewide	3/12/14
2/21/14	4400004550	Contract For Bicycle Goals Map	Statewide	3/12/14
2/21/14	4400004661	Retainer Contract For Intelligent Transportation Systems (Its) Construction Engineering And Inspection (Ce&I) Services	Statewide	3/12/14
2/7/14	3000002412	Loop Environmental Monitoring Contract	Statewide	3/13/14

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Louisiana Department of Transportation

Bid Results for Letting of 2/12/2014 LA DOTD Headquarters

H.006062.6 (SBE Goal Project) AMYX ROAD BRIDGE

OVER SALEM CREEK

REMOVAL OF BRIDGE, AGGREGATE ROADWAY SUR-FACING, CONCRETE SLAB SPAN BRIDGE and RELATED WORK.

Parish(es): Catahoula

Federal Number: H006062 / 1310 (501) Estimated Construction Cost: \$406,648.00

Apparent Low Bidder:

WL Bass Construction Inc. 554 SONNY DAY RD. MONROE, LA 71203 (318)548-7892

\$363,354.50

H.007177.6 (DBE Goal Project) Ames Blvd. Improvements GRADING, PAVEMENT PATCHING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVMENT AND RELATED WORK.

Parish(es): Jefferson Route(s): AMES BLVD

Federal Number: H007177 / 4045(020) Estimated Construction Cost: \$7,595,067.45

Apparent Low Bidder:

BARRIERE CONSTRUCTION CO., LLC. 1910 PETERS RD HARVEY, LA 70058 (504)581-7283

\$6,268,351.60

H.009504.6 (DBE Goal Project) LA 2: Bossier Parish Line To

Sykes Ferry

COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Webster Route(s): LA 2

Federal Number: H009504

Estimated Construction Cost: \$3,030,168.11

Apparent Low Bidder:

Madden Contracting Co., LLC PO BOX 856 MINDEN, LA 71058 (318)377-0928 \$3,171,973.23

H.009592.6 (SBE Goal Project) LA 8: US 84 INTERSEC-

TION

CLEARING AND GRUBBING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): LaSalle Route(s): LA 8

Federal Number: H009592

Estimated Construction Cost: \$131,762.40

Apparent Low Bidder:

WL Bass Construction Inc. 554 SONNY DAY RD. MONROE, LA 71203 (318)548-7892

\$128,714.50

H.009599.6 (SBE Goal Project) I-12:BAPTIST WEIGH STA-TION SPOT REPAIRS

PORTLAND CEMENT CONCRETE PAVEMENT, PAVE-MENT MARKING, RAISING SPECIALIZED LIGHTING, AND RELATED WORK.

Parish(es): Tangipahoa

Route(s): I-12

Federal Number: H009599

Estimated Construction Cost: \$173,526.03

Apparent Low Bidder:

Credence Construction LLC PO BOX 1061 MADISONVILLE, LA 70447 (985)264-6177

\$90,386.50

H.009635.6 (DBE Goal Project) LA 308: LAFOURCHE P/L

- LA 1011

SUPERPAVE ASPHALTIC CONCRETE PAVE-MENT, PAVEMENT WIDENING, COLD PLANING AS-PHALTIC PAVEMENT, PAVEMENT PATCHING, AND RELATED WORK.

Parish(es): Assumption

Route(s): LA 308

Federal Number: H009635

Estimated Construction Cost: \$2,446,725.86

Apparent Low Bidder:

Barriere Construction Co., LLC 11328 Cedar Park Avenue BATON ROUGE, LA 70809 (225)753-1121

\$1,848,185.51



Louisiana Department of Transportation

Bid Results for Letting of 2/12/2014 LA DOTD Headquarters

H.009833.6 (DBE Goal Project) District 61 Traffic Control

Upgrades 2

TRAFFIC SIGNALIZATION AND RELATED WORK.

Parish(es): Ascension, East Baton Rouge

Route(s): VARIOUS

Federal Number: H009833

Estimated Construction Cost: \$1,669,950.00

Apparent Low Bidder:

Diamond Electrical Co., Inc. PO BOX 15501 BATON ROUGE, LA 70895-5501 (225)752-7492

\$1,606,233.03

H.010297.6 (DBE Goal Project) LA 520: JCT US 79 - 1.624 MI

S BELL HILL RD

COLD PLANING, PAVEMENT PATCHING, SUPERPAVE ASHALTIC CONCRETE PAVEMENT AND RELATED

WORK.

Parish(es): Claiborne

Route(s): LA 520

Federal Number: H010297

Estimated Construction Cost: \$1,648,104.89

Apparent Low Bidder:

Madden Contracting Co., LLC PO BOX 856 MINDEN, LA 71058 (318)377-0928

\$1,712,593.59

H.010312.6 (SBE Goal Project) LA 191: LA 763 TO US 84 ASPHALTIC SURFACE TREATMENT, PAVEMENT MARK-

ING AND RELATED WORK.

Parish(es): Desoto Route(s): LA 191

Federal Number: H010312

Estimated Construction Cost: \$299,214.23

Apparent Low Bidder:

BRUDD CONSTRUCTION CO., LLC PO BOX 729 SIMMESPORT, LA 71369 (318)941-2212

\$175,650.37

H.010314.6 (SBE Goal Project) LA 518: US 79 TO

CLAIBORNE PARISH LINE

ASPHALTIC SURFACE TREATMENT AND RELATED

WORK.

Parish(es): Webster

Route(s): LA 518

Federal Number: H010314

Estimated Construction Cost: \$108,127.40

Apparent Low Bidder:

P.R. PARKER COMPANY INC PO BOX 5130 SHREVEPORT, LA 71135

(318)525-0704

\$81,005.90

H.010326.6 (SBE Goal Project) LA 23: AVE. B - APRICOT ST. CONVERSION OF EXISTING CATCH BASIN TOPS

AND RELATED WORK.

Parish(es): Plaquemines

Route(s): LA 23

Federal Number: H010326

Estimated Construction Cost: \$231,461.00

Apparent Low Bidder:

Hemp's Construction L.L.C. 1319 NEWTON STREET NEW ORLEANS, LA 70114-2514

(504)234-8940

\$346,956.00

H.010492.6 (DBE Goal Project) I-49: 0.36 MI N LA 8 -

NATCHITOCHES P/L

CLEARING AND GRUBBING, COLD PLANING AS-PHALTIC CONCRETE, SUPERPAVE ASPHALTIC CON-

CRETE OVERLAY AND RELATED WORK.

Parish(es): Rapides

Route(s): I-49

Federal Number: H010492

Estimated Construction Cost: \$1,077,246.34

Apparent Low Bidder:

Progressive Construction Co., LLC PO BOX 11594

ALEXANDRIA, LA 71315-1594 (318)473-9522

\$744,349.76



Louisiana Department of Transportation

Bid Results for Letting of 2/12/2014 LA DOTD Headquarters

H.010522.6 (DBE Goal Project) LA 347: LA 86 - 0.46 MI. SW of LA 96 - COLD PLANING ASPHALTIC CONCRETE, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Iberia, St. Martin

Route(s): LA 347

Federal Number: H010522

Estimated Construction Cost: \$4,337,678.90

Apparent Low Bidder:

Coastal Bridge Co., L.L.C. PO BOX 14715 BATON ROUGE, LA 70898 (225)766-0244

\$3,894,313.41

H.010541.6 (DBE Goal Project) LA 8: 170' W LA 465 - 775' W RAPIDES P/L

RAPIDES P/L

COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, THIN ASPHALTIC CONCRETE AND RELATED WORK.

Parish(es): Vernon Route(s): LA 8

Federal Number: H010541

Estimated Construction Cost: \$877,771.03

Apparent Low Bidder:

Diamond B Construction Co., L.L.C. PO BOX 7618 ALEXANDRIA, LA 71306 (318)427-1300

\$671,580.39

H.010603.6 (DBE Goal Project) I-20 Mississippi River Bridge at Vicksburg - BRIDGE MODIFICATIONS AND RELATED WORK

Parish(es): Madison, Warren County, MS

Route(s): I-20

Federal Number: H010603

Estimated Construction Cost: \$4,030,830.00

Apparent Low Bidder:

OCCI INC of Missouri 3200 COUNTY ROAD 257 FULTON, MO 65251 (573)642-6087 \$2,359,217.00 H.010705.6 (DBE Goal Project) DMS LADDER SYSTEM

STATEWIDE - PHASE 4

TECHNOLOGY: INTELLIGENT TRANSPORTATION SYSTEMS, DYNAMIC MESSAGE SIGNS (DMS), DMS LADDERS AND PLATFORMS, AND RELATED WORK.

Parish(es): Bossier, Caddo

Route(s): I-20, I-220, I-49, LA 3132

Federal Number: H010705

Estimated Construction Cost: \$2,189,100.00

Apparent Low Bidder:

Ernest P. Breaux Electrical, Inc. PO BOX 11640 NEW IBERIA, LA 70562-1640 (337)364-8183

\$1,826,983.00

H.010712.6 (DBE Goal Project) I-10 Median Cable Barrier: I-

510 - Twin Span

INSTALLATION OF CABLE BARRIER SYSTEM AND RE-

LATED WORK.

Parish(es): Orleans

Route(s): I-10

Federal Number: H010712

Estimated Construction Cost: \$2,187,565.00

Apparent Low Bidder:

Massena Construction Inc. 135 CELTIC BLVD, STE A TYRONE, GA 30290 (770)632-2081

\$1,235,312.00

H.010794.6 (DBE Goal Project) LA 27, LA 10, & LA 110:

Micro-Surfacing

MICRO SURFACING, PAVEMENT MARKINGS, AND RE-

LATED WORK.

Parish(es): Allen, Beauregard, Calcasieu

Route(s): LA 10, LA 110, LA 27

Federal Number: H010794

Estimated Construction Cost: \$1,654,677.81

Apparent Low Bidder:

T. L. Wallace Construction, Inc. PO BOX 523 COLUMBIA, MS 39429 (601)736-4525

\$1,584,567.85



Louisiana Department of Transportation

Bid Results for Letting of 2/12/2014 LA DOTD Headquarters

H.010816.6 (DBE Goal Project) OLD RIVER ROAD BRIDGE OVER CANEY CREEK CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

Parish(es): Beauregard

Federal Number: H010816 / BRO-0610 (502) Estimated Construction Cost: \$529,765.00

Apparent Low Bidder:

Guinn Construction, LLC 1616 INDUSTRIAL DRIVE JENNINGS, LA 70546 (337)824-0630

\$476,197.00

H.010845.6 LA 3037 & LA 3165 OVERLAYS COLD PLANING ASPAHLTIC CONCRETE, LIME TREAT-MENT, IN-PLACE CEMENT STABILIZED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Catahoula

Route(s): LA 3037, LA 3165

Estimated Construction Cost: \$1,322,393.12

Apparent Low Bidder:

D & J Construction Co., Inc. PO BOX 1889 WEST MONROE, LA 71294 (318)388-2764 \$1,065,965.47



5745 Essen Lane, Suite 200 Baton Rouge, LA 70810 225-729-3400

What can SJB Group do for You?

SJB Group, LLC can provide <u>free assistance</u> to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.